

CYCLOPHARM (CYC)

Investor Presentation

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CYCLOPHARM OVERVIEW



Profitable & Growing MedTech
underlying business is cash positive and issuing dividends



First in class
Technegas technology generating sales from 57 countries and named as the agent of choice in the Canadian & European EANM Guidelines



Recurring revenue
from high margin consumable sales similar to an annuity model



USFDA approval
set to more than quadruple the existing CYC sales from Pulmonary Embolism (PE)



Optionality
expanding into indications beyond PE could dwarf the near term USA opportunity

Company Overview

Cyclopharm Limited (CYC) is a leading diagnostic lung imaging company

A world leader in functional lung ventilation imaging technology

Recurring consumables , service and capital equipment revenue streams

A profitable and growing company with a history of dividend payments

Lead nuclear medicine product Technegas generates sales from 57 countries with significant opportunity to expand into USA with USFDA approval expected in 2020

Opportunity to broaden Technegas applications beyond pulmonary embolism diagnosis into exponentially larger addressable markets such as COPD and Asthma



Share Price (3 April 2019)	\$1.10
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Shares on Issue	68.7 million
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Market Capitalisation	\$75 million
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Cash (31 Jan 2019)	\$9.19 million
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Technegas USFDA Phase 3 clinical trial underway



Special Protocol Assessment (SPA)

– advanced finding from the USFDA has been received that de-risks potential issues when filing our NDA



Interim 40 patient read

– results submitted with a face-to-face meeting on 11 October 2018 at USFDA Headquarters



240 patient “all-comers” Protocol

– wide cross section of diseases
– 122 patients imaged as at 1/04/2019



USFDA approval

– 505(b)2 NDA submission - 2H 2019
– expected approval – 2020

FY2018 Results Highlights

Group Sales Revenue

\$13.40 million

Gross Margin

\$10.85 million

Net Loss After Tax

(\$0.04) million including USFDA investment

Interim Dividend

1.0 cents per share

Underlying Technegas EBITDA¹

\$1.90 million

FDA Trial expenses

(\$2.96) million

Strong balance sheet²

\$9.19 million of cash reserves as @ 31 Jan 2019

Guidance Affirmed

The Board expects continuing modest growth in underlying Technegas volumes from existing markets for FY19

Note 1: Underlying Results represent results from the division excluding R&D tax incentive, reversal of contingent consideration, FDA expenses, Pilot Clinical Trial expenses and net expenses for Germany

Note 2: Cash reserves as at 31 December 2018 was \$5.85 million

Technegas world's best functional lung ventilation imaging agent



Patient inhales
Technegas: carbon
particles labeled
with Tc99m.



Clinician can visualize
functional ventilation
using Technegas through
to the alveolus: the site
of gas exchange

cyclopharm 

Benefits of using Technegas



Easy
to prepare and
administer



Only need
3 to 4 breaths



3D images
provide
functional
imaging through
to the alveolus



No
contraindications



Cost
effective

Pulmonary Embolism



~3 million cases of PE p.a.

but could be much higher



30%

of pulmonary embolisms are fatal if left untreated



Symptoms

are varied with diagnosis confirmed either through CTPA or a nuclear medicine ventilation-perfusion study



Nuclear Medicine

using 3-D imaging is the most accurate method of diagnosis

Superior to competitive nuclear medicine products

Technegas



Easy



3 to 4 breaths



3D images



No
contraindications



Cost-effective

Xenon - 133



True radioactive gas
inhaled with full
face mask



**Constant inhale
-exhale breathing**
for 15 mins



No 3D images
limited to planar
imaging resulting
in inferior clinical
outcomes



**Requires special
rooms**
to contain radioactive
gas in the event of a release

DTPA Tc99m



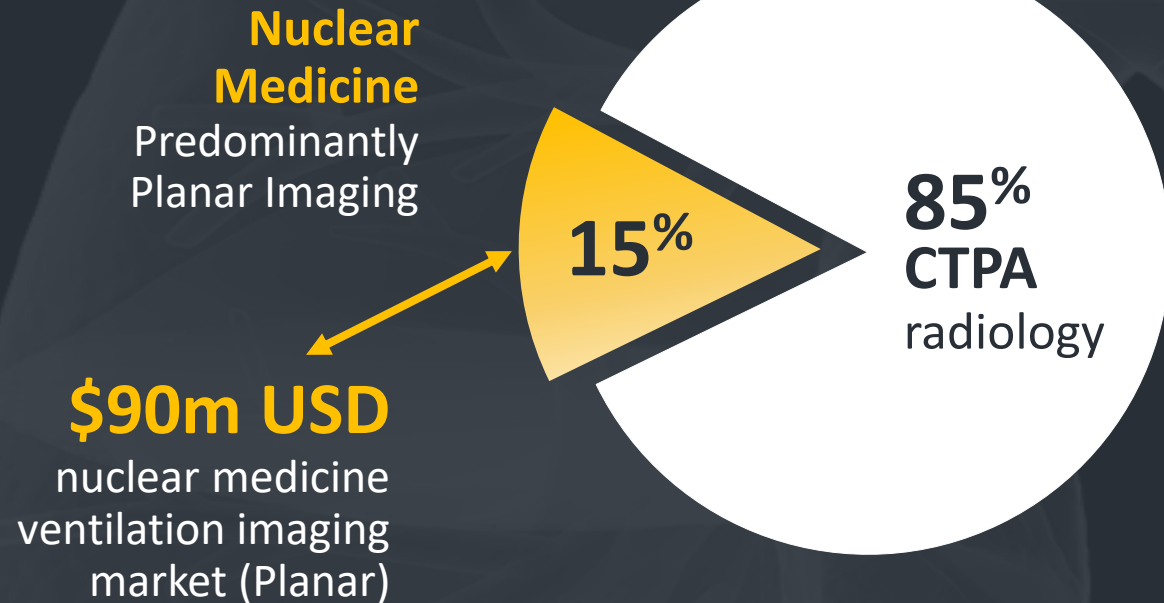
Wet Aerosol
impacts efficacy and
clinician interpretations



Creates hotspots
in presence of lung
diseases, which is a
frequent comorbidity in PE

Diagnosing Pulmonary Embolism in the USA

USA = 4 million studies p.a.
to rule out PE



OPPORTUNITY TO DISPLACE CTPA:



High radiation burden

CTPA delivers at least 27 times more radiation to the breast as compared to V/Q SPECT



Contraindications

CTPA should not be performed with pregnancy, renal impairment, contrast media allergy, diabetes



AKI

Acute Kidney Injury occurs in up to 13% of CTPA cases



Lower Clinical Sensitivity

Planar = 67%
CTPA = 82%
SPECT = 93%

Technegas

FDA Clinical Trial Process and Design

Study Specifics

- Non-inferiority structural ventilation study comparing Xe133 vs. Technegas
- Special Protocol Assessment Granted
- Total estimated trial cost \$7.5 million USD with \$5.5m USD spent to date
- Assumes 240 patient study at up to 10 clinical sites
- CYC completed a preliminary 40 patient trial submitted to the FDA
- 122 Patients enrolled as at 1 April 2019
- Face to Face meeting with the FDA on 11 October 2018 – constructive guidance provided relating to an alternative 505(b)2 New Drug Application Pathway and a variation to the existing trial expected to expedite patient enrolment approved



Timeline

1H 2018

Finalise
Trial Site
Recruitment

1H 2018

Submit Preliminary
Trial Results
for FDA Review

2H 2019

Submit NDA

2020

Commence US
Commercialisation

Building from a strong & well established foundation

Near term opportunities providing significant growth potential beyond PE toward patient management



USA Market

nuclear medicine
ventilation imaging
market to diagnose PE
equal to \$90m USD with
reimbursement already
in place



Targeting USA CTPA PE market

opportunity to convert
CTPA to nuclear
medicine imaging by
shifting market to SPECT
imaging



Half billion
combined sufferers
of Asthma and
Chronic Obstructive
Pulmonary Disease
globally.

Trials underway

Clinical Study Strategy Beyond PE Underway



Hunter Medical Research Institute

100 patient trial targeting phenotyping and response to therapy in severe asthma. 99 patients enrolled as at 1/04/2019



Woolcock Institute

100 patient trial to commence 2Q 2019 targeting the diagnosis of mild to moderate COPD and response to therapy



Other clinical trials initiated

Lung Volume Reduction, assessment of Lung Transplant patients and early detection of COPD and response to therapy



Protocol development underway

Clinical trial to determine the effectiveness of early detection of COPD in asymptomatic smokers



2019 Strategic Priorities and Outlook

Strategic Goals & Guidance	Activity	Timeframe
United States FDA Approval & Commercialisation	Continue patient recruitment	Ongoing
	Finalise clinical trial sites (Mayo and Univ of Utah)	1H 2019
	Finalise paediatric plan and submit to USFDA	1H 2019
	Complete internal development of pharmaceutical and device manufacturing requirements to comply with USFDA requirements	1H 2019
	Submit New Drug Application to the USFDA	2H 2019
	Initiate USA Commercialisation Plan	1H 2019
Indication Expansion	Continue UoN-HMRI-JHH clinical trial	Ongoing
	Commence new pilot trials in Canada and Australia	1H 2019
	Commence COPD trial Woolcock Institute	1H 2019
	Expand clinical marketing	Ongoing
New Product – Ultralute™	Registration as a medical device technology in Europe	2H 2019
Expand Product & Service Offering	Identify and evaluate business prospects targeting growth, product extension, diversification, improved distribution models, accretion and enhanced returns	Ongoing
	Evaluate other acquisition opportunities	Ongoing
2019 Guidance - Affirmed	Continued underlying solid Technegas sales and underlying earnings growth Expenditure of approximately AUD \$3.4 million on FDA approval process and regulatory / operational readiness for US launch Finalise operational and regulatory readiness for USFDA launch Ongoing investment in trials to support expanded use of Technegas supported by AusIndustry R&D grants	FY 2019

CYCLOPHARM BUSINESS CASE



Profitable & Growing MedTech
underlying business is cash positive and issuing dividends



First in class
proprietary product sales to 57 countries with 4 million studies to date



Recurring revenue
from consumables similar to an annuity model



USFDA approval
set to quadruple the size of the existing PE business and further leverage penetration into the CTPA market



Optionality
into indications beyond PE into chronic respiratory disease management could deliver exponential growth



TEC  NEGAS™

FUNCTIONAL LUNG IMAGING

Clinical Information

Technegas is the preferred ventilation agent

Endorsed by the guidelines from the [European](#)⁵ and the [Canadian](#)⁶ Associations of Nuclear Medicine (EANM & CANM)

“ Using 99m-Tc-Technegas is according to clinical experience better than the best aerosols ”

“ Technegas is preferred to DTPA in patients with COPD ”

“ For ventilation, 99m-Tc Technegas is the best-aerosol particularly in patients with COPD ”

“ Liquid aerosols are inferior for SPECT and should not be used unless Technegas is not available ”

“ The best widely available agent for ventilation is 99m-Tc-Technegas ”

“ Because of the very small particle size, this agent is distributed in the lungs almost like a gas and deposited in alveoli by diffusion, where they remain stable, thus providing the best possible images for ventilation SPECT ”

“ Another advantage is that only a few breaths are sufficient to achieve an adequate amount of activity in the lungs, reducing time and personnel exposure to radiation ”

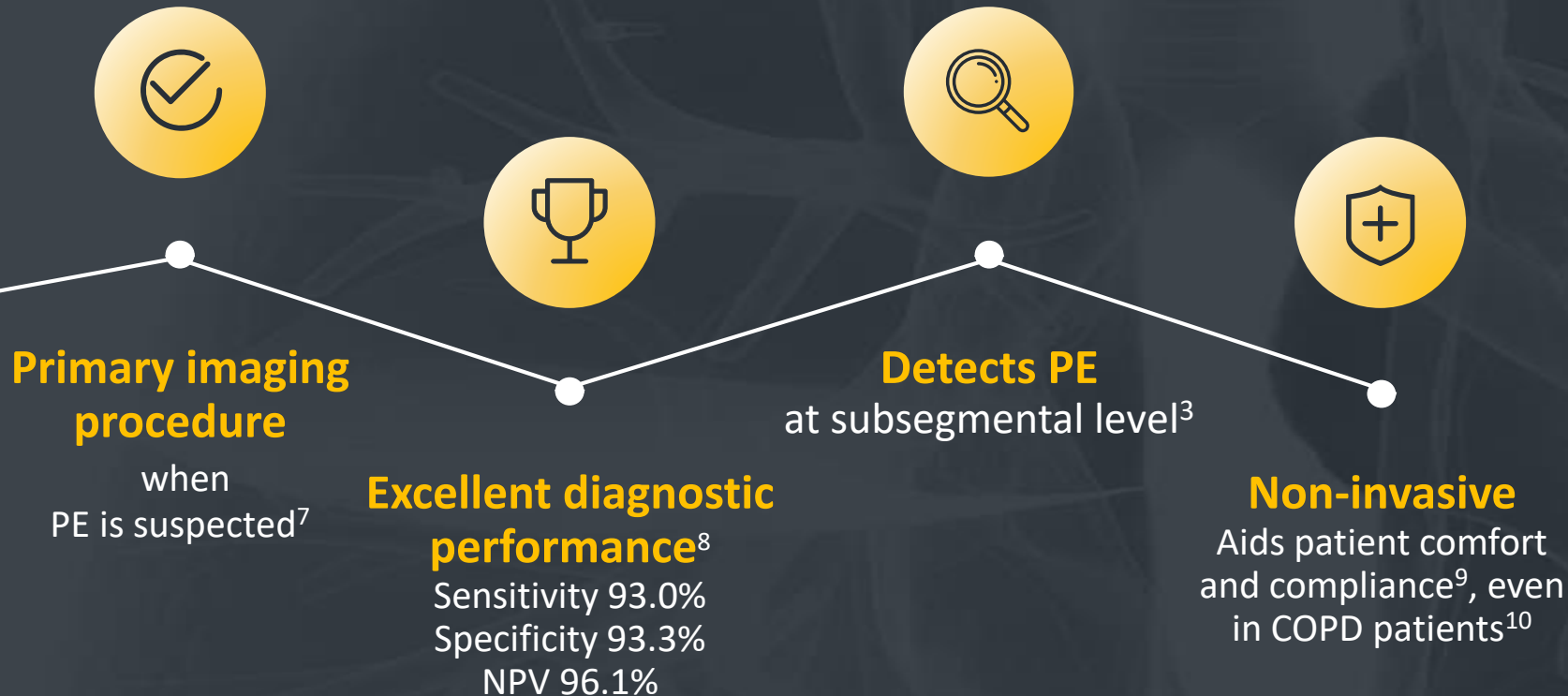
“ Technegas is considered the agent of choice in the COPD population as there is less central airway deposition, better peripheral penetration, and it does not wash out as quickly as traditional aerosols ”

5. Bajc M, et al. Eur J Nucl Med Mol Imaging 2009; 36(8): 1356-70

6. Leblanc M, et al. CANM 2018; https://canm-acmn.ca/resources/Documents/Guidelines_Resources/MasterDocument_Final_Nov_21_incl-Exec-Sum_ver3_Dec.%2012_.pdf

Diagnosing Pulmonary Embolism with V/Q SPECT

COMPARED TO CTPA:



- Less radiation burden**
V/Q SPECT delivers 27 times less radiation to the breast as compared to CTPA¹¹
- Minimal exclusion criteria**
V/Q SPECT can be performed in case of pregnancy¹¹⁻¹², renal impairment¹³, contrast media allergy¹³ and diabetes³
- Higher clinical sensitivity**
V/Q SPECT has a higher sensitivity to diagnose PE compared to CTPA (93% vs 82% respectively)⁸.

3. Roach PJ, et al. J Nucl Med 2013; 54: 1588-1596
7. Waxman AD, et al. J Nucl Med 2017; 58: 13N-15N
8. Hess S, et al. Semin Thromb Hemost 2016; 42(8): 833-845

9. Sánchez-Crespo A, et al. Nucl Med Commun 2008; 29(2): 173-177
10. Nasr A, et al. ECPRM 2017; 4(3): 85-91
11. Isidoro J, et al. Phys Med 2017; 41: 93-96

12. Bajc et al. Eur J Nucl Mol Imaging 2015; 42: 1325-1330
13. Miles S, et al. Chest 2009; 136: 1546-1553

Hybrid V/Q SPECT/CT

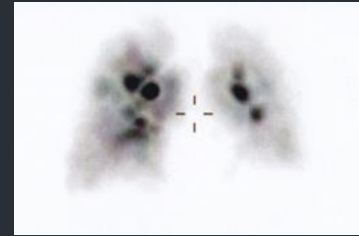
V/Q SPECT provides **functional** information on ventilation and perfusion of the lungs¹⁴⁻¹⁵

Low-dose CT provides **anatomical** information such as fissures delineation¹⁶

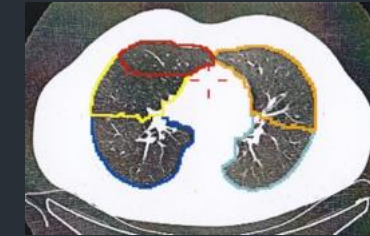
Combination of functional and anatomical information allow for objective results through **quantitative software**¹⁵⁻¹⁶



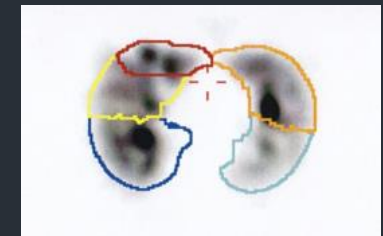
Ventilation SPECT



Low-dose CT



Fused SPECT/CT



Lobar distribution of ventilation

	RIGHT				LEFT		
	RUL	RML	RLL	Total	LUL	LLL	Total
Counts	27%	11%	28%	66%	24%	10%	34%
Counts	254	103	261	617	227	95	321
Volume	24%	9%	25%	57%	26%	17%	43%
Volume	1256	456	1321	3033	1364	914	2278

Percentages, volumes and counts of individual lobes (Images and 3D quantification provided by MMI)

IMPROVES DIAGNOSTIC CAPABILITIES AND OFFERS ANATOMICALLY-BASED QUANTIFICATION OF LOBAR CONTRIBUTION FOR INTERVENTIONAL THERAPIES

14. Reinartz P, et al. J Nucl Med 2004; 45: 1501-1508
 15. King GG, et al. Semin Nucl Med 2010; 40(6): 467-473
 16. Provost K, et al J Nucl Med Technol 2017; 45(3): 185-192

Beyond PE applications of V/Q SPECT/CT



Diagnosis and follow-up of **Pulmonary Embolism**³ and **Chronic thromboembolic pulmonary hypertension (CTEPH)**¹⁷



Preoperative assessment of **Endoscopic Lung Volume Reduction (ELVR)** candidates¹⁸



Preoperative assessment of **lung resection candidates** with borderline pulmonary reserve¹⁹⁻²¹



Planning **radiation therapy** to target tumors while preserving functional lung zones²¹⁻²²



Advanced approach to phenotyping **chronic airways diseases such as asthma and COPD** and identifying patient likely to respond to treatment^{4,23-24}

3. Roach PJ, et al. J Nucl Med 2013; 54: 1588-1596
4. Farrow C, King GG. Semin Nucl Med 2019; 49(1): 11-15
17. Ohira H, et al. J Nucl Cardiol 2015;22(1): 141-157
18. Hsu K, et al. J Bronchology Interv Pulmonol 2018; 25(1): 48-53

19. Mortensen J, Berg RMG. Semin Nucl Med 2019; 49(1): 16-21
20. Wechalekar K, et al. Semin Nucl Med 2019; 49(1): 22-30
21. Elojeimy S, et al. AJR Am J Roentgenol 2016; 207(6): 1307-1315
22. Eslick EM, et al. Semin Nucl Med 2019; 49(1): 31-36

23. Jögi J, et al. Int J Chron Obstruct Pulmon Dis 2014; 10: 25-30
24. Bajc M, et al.. Int J Chron Obstruct Pulm Dis 2017; 12: 1579-1587

Treatment response in asthma patient

Case 1

CLINICAL HISTORY

Male patient of 25 years old with life-long asthma

REFERRAL

Evaluation of asthma treatment efficacy

PROTOCOL

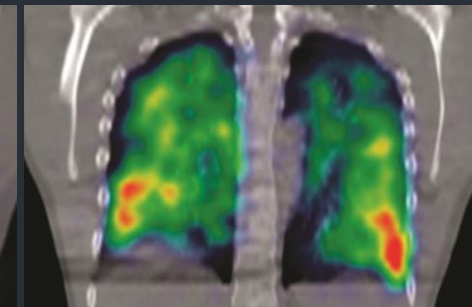
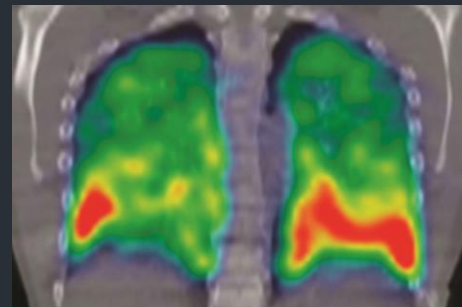
Ventilation SPECT/CT imaging at baseline and after methacholine challenge before and after asthma treatment



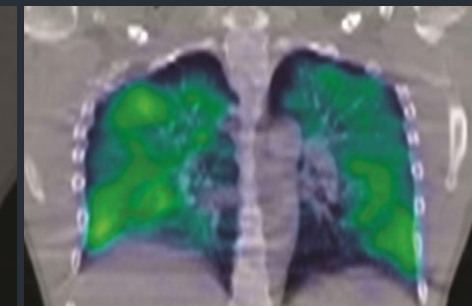
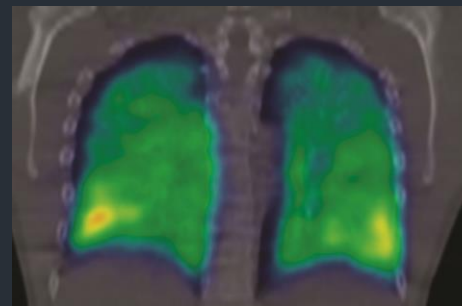
BASELINE

METHACHOLINE

BEFORE
TREATMENT



AFTER
TREATMENT



Bronchoconstriction after methacholine challenge worsened ventilation function and increased ventilation heterogeneity. This was predicted by baseline peripheral ventilation heterogeneity

After treatment, ventilation improved and is more homogeneous on ventilation SPECT imaging, at baseline and also after methacholine-induced bronchoconstriction

Planning lung volume reduction surgery

Case 2

CLINICAL HISTORY

Male patient of 64 years old with emphysema

REFERRAL

Assessment of lung ventilation function before planning endoscopic lung volume reduction

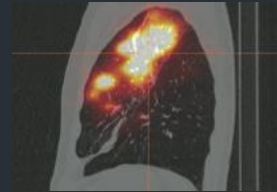
PROTOCOL

VQ SPECT/CT imaging with Technegas as ventilation agent

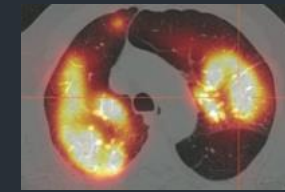
Images and data were kindly provided by Macquarie Medical Imaging



CORONAL FUSION



SAGITTAL FUSION



UPPER LOBES
TRANSVERSE
FUSION



LOWER LOBES
TRANSVERSE
FUSION

The ventilation SPECT/CT scan reveals the function of the lower lobes is severely affected. The left oblique fissure is intact so the left lower lobe should be a good target lobe for endobronchial valves insertion.

Assessment for collateral ventilation was confirmed using CHARTIS assessment tool during the procedure.

Decision: 3 valves were inserted into the left lower lobe.

VENTILATION RELATIVE UPTAKE [%]		
	Right	Left
UPPER	45 %	36 %
MIDDLE	12 %	N/A
LOWER	3 %	4 %
TOTAL	60 %	40 %

Lobar 3D quantification provided by Hermes

VENTILATION SPECT/CT AS A TOOL TO ASSIST IN PREDICTING FUNCTIONAL LUNG VENTILATION PRIOR TO LUNG VOLUME REDUCTION

Clinical Research

2018



Ongoing studies

- **FDA clinical trial phase 3 (Multiple sites, USA)**

The United States FDA (USFDA) phase 3 clinical trial is a non-inferiority structural ventilation study comparing Technegas with Xenon-133 in a total of 240 patients.¹⁹

- **Hunter Medical Research Institute (Newcastle, Australia):**

100 patients with chronic airways diseases will undergo V/Q SPECT imaging with a low-dose CT scan to illustrate detailed images of airspaces and blood vessels in the lungs. 30 patients will have a follow-up image taken to provide important insights into early treatment response.²⁰

25. NCT03054870 – A comparison of Technegas and Xenon-133 planar lung imaging in subjects referred for ventilation scintigraphy

26. ACTRN12617001275358 - Can functional lung ventilation imaging identify treatable traits in obstructive airway disease?

Clinical Research

2018

2019

Upcoming studies

- **Woolcock Institute - Sydney, Australia:**
Ventilation SPECT as a clinical tool to determine disease characterization and treatment response in 84 patients with asthma and COPD
- **The Centre hospitalier de l'Université de Montréal (CHUM) Montreal, Canada:**
Quantitative ventilation lung SPECT/CT scan with Technegas to assess early small airway disease in smokers
- **Dalhousie University - Halifax, Canada:**
Using Technegas SPECT and quantification lung imaging in patients with small airways disease post lung transplant and post hematopoietic stem cell transplant
- **Macquarie University - Sydney, Australia:**
Procedure evaluation for ELVR with endobronchial valves targeting lower lobes in severe COPD patients
- **Macquarie University - Sydney, Australia:**
Measurement of small airway function for bronchial thermoplasty procedure (Sydney)

References

1. Fawdry RM, et al. Initial experience with Technegas – a new ventilation agent. *Australas Radiol* 1988; 32(2): 232-238
2. Senden TJ, et al. The physical and chemical nature of Technegas. *J Nucl Med* 1997; 38: 1327-1333
3. Roach PJ, Schembri GP and Bailey DL. V/Q scanning using SPECT and SPECT/CT. *J Nucl Med* 2013; 54: 1588-1596
4. Farrow C, King GG. SPECT Ventilation imaging in asthma. *Semin Nucl Med* 2019; 49(1): 11-15
5. Bajc M, et al. *Eur J Nucl Med Mol Imaging* 2009; 36(8): 1356-70
6. Leblanc M, et al. CANM 2018; https://canm-acmn.ca/resources/Documents/Guidelines_Resources/MasterDocument_Final_Nov_21_incl-Exec-Sum_ver3_Dec.%2012_.pdf
7. Waxman AD, et al. Appropriate use criteria for Ventilation-Perfusion imaging in pulmonary embolism: summary and excerpts: *J Nucl Med* 2017; 58: 13N-15N
8. Hess S, et al. State-of-the-art imaging in pulmonary embolism: Ventilation/perfusion single-photon emission computed tomography versus computed tomography angiography – Controversies, results, and recommendations from a systematic review. *Semin Thromb Hemost* 2016; 42(8): 833-845
9. Sánchez-Crespo A, et al. A technique for lung ventilation-perfusion SPECT in neonates and infants. *Nucl Med Commun* 2008; 29(2): 173-177
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11. Isidoro J, et al. Radiation dose comparison between V/P-SPECT and CT-angiography in the diagnosis of pulmonary embolism. *Phys Med* 2017; 41: 93-96
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13. Miles S, et al. A comparison of single-photon emission CT lung scintigraphy and CT pulmonary angiography for the diagnosis of pulmonary embolism. *Chest* 2009; 136: 1546-1553
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15. King GG, et al. V/Q SPECT: utility for investigation of pulmonary physiology. *Semin Nucl Med* 2010; 40(6): 467-473
16. Provost K, et al. Reproducibility of lobar perfusion and ventilation quantification using SPECT/CT segmentation software in lung cancer patients. *J Nucl Med Technol* 2017; 45(3): 185-192
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24. Bajc M, et al. Identifying the heterogeneity of chronic obstructive pulmonary disease by V/P SPECT: a new tool for improving the diagnosis of parenchymal defects and grading the severity of small airways disease. *Int J Chron Obstruct Pulm Dis* 2017; 12: 1579-1587
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